

"Fishing for the Future" for the Ocean20 Inception Meeting

28 May 2025

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Woolworths South Africa

Seafood Sustainability Context



The global seafood sustainability narrative is complex



- Many stakeholders (NGOs) and competing views
- 2. Significant improvement, but adverse impacts continuing
- 3. And growing threats, including climate breakdown⁺
- 4. Business will and government engagement crucial
- 5. Aquaculture a game changer
- 6. Al will play a transformative role

Within a global food system context, seafood has great sustainability

Sea caged farmed Atlantic salmon is the most resource efficient protein on the planet!



Low carbon footprint

Low land use

Best feed conversion ratio

High edible yield

Low freshwater consumption

Seafood sustainability assurance schemes 101







Seafood sustainability assurance scheme coverage and best choice



Certified **11%**

Ratings, FIPs **35%**

Not assessed and data deficient **54**%

There are just 4 MSC certified fisheries in Africa



1. 572 MSC* certified fisheries in the world

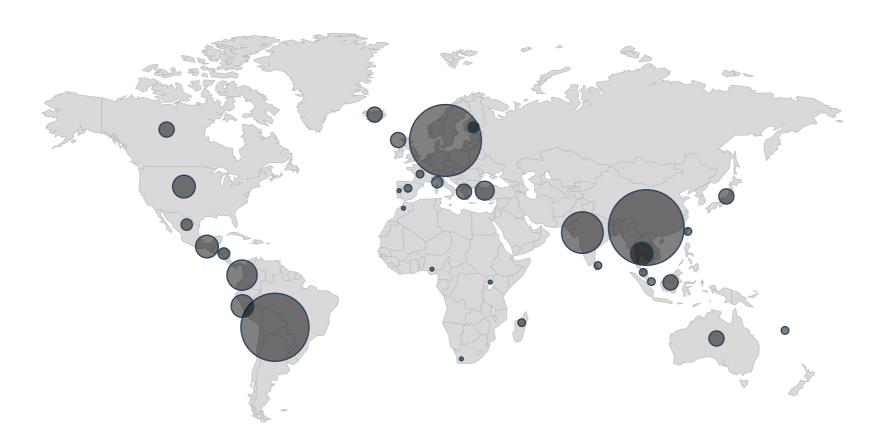
2. South Africa Hake Trawl – 2004

3. Namibia Hake Trawl & Longline – 2020

4. SA Tuna Pole and Line x 2 – 2024, 2025

5. Senegalese Atlantic Ocean Tuna Fishery – 2024

Less than 10% of global aquaculture production is certified



2 246 ASC certified farm sites globally

2. Just 6 ASC certified farm sites in Africa

3. ASC has exited China

Fishing for the Future 2.0



Woolworths has a proud history of seafood sustainability action!



- 1. Sustainability focus since 2000
- 2. Fishing for the Future 2009
- 3. Several sustainability firsts

4. WWF-SASSI programme

5. Based on meeting commitments

Woolworths commitments* – certification, green rated and FIPS

98.2%

99.44% WW Branded

100%

Wild caught

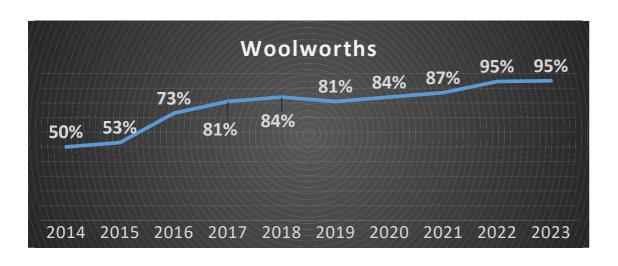
In 2012, Woolworths committed that by 2015, all our wild-caught seafood would be either WWF-SASSI green-listed, caught from MSC (or equivalent) certified fisheries, or sourced from fisheries that are undertaking credible, time-bound improvement projects.

Farmed

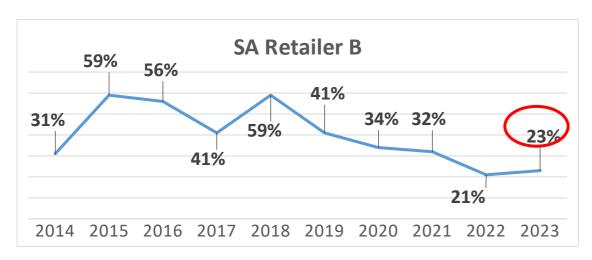
It is our goal that by 2020 all aquaculture species sold by Woolworths will be either WWF-SASSI green-listed, ASC (or equivalent) certified, or from aquaculture operations that are engaged in a credible, time-bound improvement project.

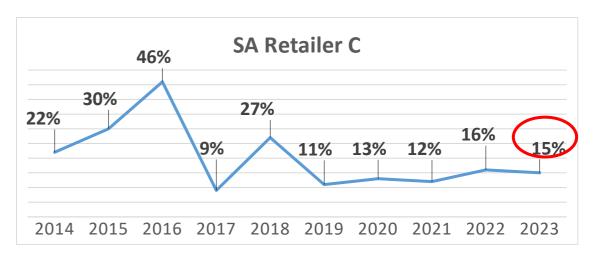
*Woolworths does not exclude seafood not assessed by WWF from calculations

It's actions that matter, not commitments









A new, world leading seafood sustainability programme

Fishing for the Future 1.0 → Overemphasis on ticking boxes and annual reporting

Corporate advisory programme

Narrow definition of sustainability

MSC, ASC or SASSI Green

Production focus

Absolutist (100%) commitments

All major SA retailers

Fishing for the Future 2.0 → Strategy

→ Strategy, action-driven and leadership

Supply chain engagement / collaboration

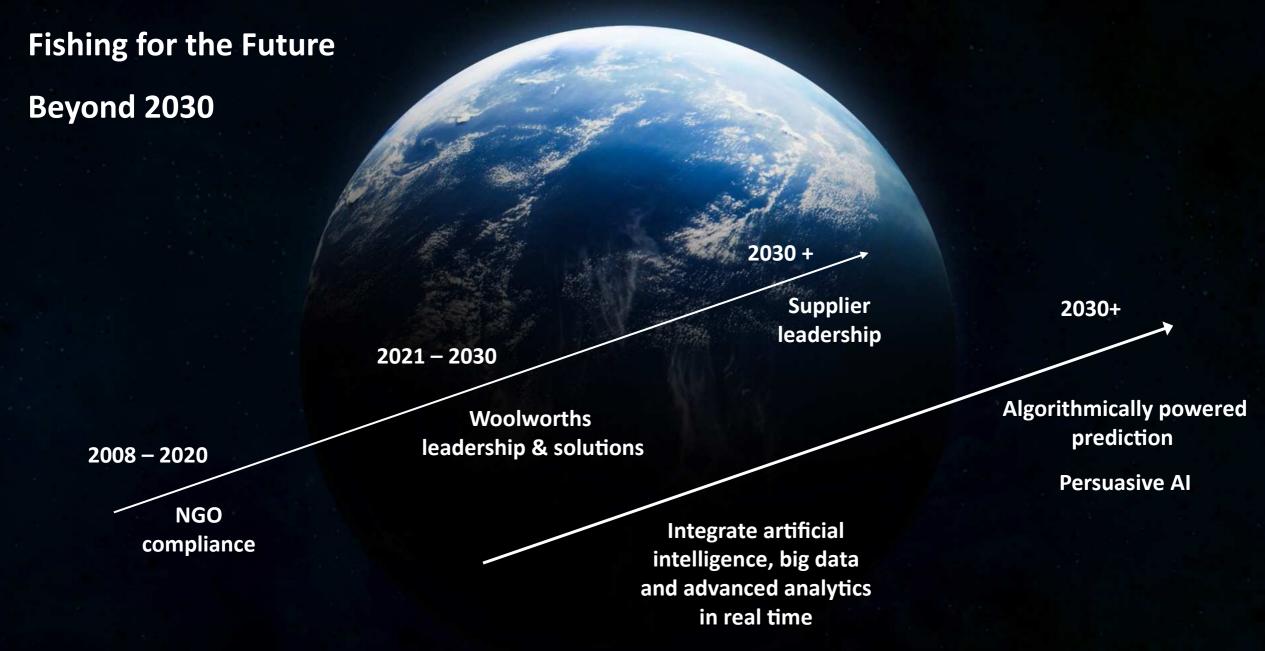
Food system context, multi-component

GSSI recognised certification / own label

Production and consumption focus

From commitments to practise

Industry leading /
/ a disruptor /
WW Difference



Potential Ocean 20 South Africa Action



Woolworths led industry and business think tank on the "Future of Seafood Sustainability Assurance"

Provide recommendations for key role-players

Outputs included in the Ocean20 Communique



